

## DEMOGRAPHIC PROFILE - SILICON VALLEY

# of Primary Mbrs. as of 05/23/2014	85	
2013 Year-end Total	91	
2012 Year-end Total	92	
2013 Net Growth (Loss) Percentage	-1.09%	
<b>Category</b>	<b># of Mbrs</b>	<b>% of Mbrs</b>
<b>Education-Related</b>		
<u>Level of Education:</u>		
Associate's degree (2 yr.)	12	14.12%
Bachelor's degree	31	36.47%
CPA	1	1.18%
CPA, Bachelor's degree	0	0.00%
CPA, Master's degree	0	0.00%
CPA, MBA	0	0.00%
High school graduate	1	1.18%
JD/LLB	3	3.53%
Master's degree	6	7.06%
MBA	6	7.06%
Some college/no degree	19	22.35%
Blank	6	7.06%
CLM	4	4.71%
Interest re CLE	0	0.00%
Interest re CPE	0	0.00%
<b>Job-Related</b>		
Multi-Office Firms	67	78.82%
Principal Administrator	15	17.65%
Principal Administrator of Single/Branch Office	27	31.76%
LFA Caucus Participants (based on firm size & PA of all offices)	1	1.18%
<u>Affinity Groups:</u>		
Corporate/Government	0	0.00%
Intellectual Property	13	15.29%
Multi-Office Management	0	0.00%
Personal Injury, Defense	0	0.00%
Personal Injury, Plaintiff	1	1.18%
<u>Employer Type:</u>		
Bar Association	1	1.18%
Corporate	0	0.00%
Government Legal Department	1	1.18%
Private Law Firm	82	96.47%
Unemployed	1	1.18%
<u>Firm Size:</u>		
1-14	21	24.71%
15-29	18	21.18%
30-74	26	30.59%
75-149	8	9.41%
150+	10	11.76%
Blank/0	2	2.35%

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Category	# of Mbrs	% of Mbrs
<u>Job Responsibilities:</u>		
Overall Management	65	76.47%
Facilities Management	1	1.18%
Financial Management	2	2.35%
Human Resource Management	12	14.12%
Marketing Management	0	0.00%
Practice Management	4	4.71%
Systems Management	0	0.00%
Blank	1	1.18%
<b>Personal</b>		
<u>Join Date:</u>		
1984	1	1.18%
1985	1	1.18%
1989	1	1.18%
1991	2	2.35%
1992	1	1.18%
1994	1	1.18%
1995	2	2.35%
1997	3	3.53%
1998	3	3.53%
1999	3	3.53%
2000	3	3.53%
2001	2	2.35%
2002	6	7.06%
2003	2	2.35%
2004	3	3.53%
2005	3	3.53%
2006	7	8.24%
2007	10	11.76%
2008	5	5.88%
2009	4	4.71%
2010	3	3.53%
2011	7	8.24%
2012	2	2.35%
2013	8	9.41%
2014	2	2.35%
<u>Age Range:</u>		
Between 17 and 26	0	0.00%
Between 27 and 36	3	3.53%
Between 37and 46	8	9.41%
Between 47 and 56	28	32.94%
Between 57 and 66	14	16.47%
Between 67and 76	5	5.88%
Blank	27	31.76%
<u>Gender:</u>		
Female	69	81.18%
Male	16	18.82%